

## ServSafe® Instructors Commission Agreement

This **Product Sales Commission Agreement** is made effective as of the \_\_\_\_\_ day of \_\_\_\_\_, 2010, by and between **[print your name]** \_\_\_\_\_ (herein referred to as ServSafe instructor) and Red Book Solutions (RBS).

RBS sells publications entitled “The Manager’s Red Book: The National Restaurant Association Edition,” “The Heart of the House Yellow Book: The National Restaurant Association Edition” and “The Bar Green Book: The National Restaurant Association Edition” (collectively the “NRA / RBS Books”). RBS has incorporated food safety content (ServSafe®) and responsible alcohol service content (ServSafe Alcohol®) into the NRA / RBS books.

### A. Commission and Payments

1. All sales of NRA / RBS books to a person and / or company identified in B.1 will be eligible for a 10% commission to the instructor when the purchaser gives RBS a Personal Identification Number
2. This 10% commission will be paid on the first order only and after RBS has received payment
3. Product sales for commissions excludes all shipping and handling charges

### B. ServSafe Instructor Responsibilities

In consideration of the commissioned payments by RBS, the ServSafe instructor will be responsible for the following:

1. Obtaining a Personal Identification Number from RBS for use by the people who are attending the ServSafe training class.
2. Informing each person attending the ServSafe training class that when ordering from RBS they must furnish the Personal Identification Number

### C. Miscellaneous Provisions

1. This agreement will extend for one year from the date of execution by both parties. Either party may terminate it with a written 30 day notice
2. The agreement will automatically renew annually unless terminated by a party; and
3. If the agreement is terminated, RBS will provide no further compensation to the trainer

TO ENSURE THIS PARTNERSHIP WILL BE BENEFICIAL FOR BOTH PARTIES, RBS MAY PROVIDE SAMPLES UPON REQUEST TO THE INSTRUCTOR, WHICH WILL BE SHOWN IN SEMINARS AND MAY BE GIVEN TO POTENTIAL USERS.

**IN WITNESS WHEREOF**, the Parties respective duly authorized officers have signed this Agreement, effective as of the day and year first above written.

### ServSafe Instructor:

Sign: \_\_\_\_\_ Date: \_\_\_\_\_

Make Checks Payable to:  My name  My company name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

**RBS Officer: 800.526.9635 ■ [www.BetterManagers.com](http://www.BetterManagers.com)**

Sign: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_

